

# Charting the Course




Disability Network Southwest Michigan  
Annual Report 2017–18

## ● A Message from our President



For the past 37 years Disability Network Southwest Michigan has been **“The first stop for people with disabilities and their families.”** What is symbolic of this statement is the experience customers have in receiving supports for **‘Charting the Course’** of their dreams to become a reality. Through a variety of services, provided by highly qualified staff, Disability Network provided nearly 7,500 customers with the opportunity to pursue a course of action to support their decision to lead a full and exciting life. These examples have occurred numerous times in the provision of pre-employment transition services for youth in transition, customers gaining knowledge of community resources, transitioning customers from nursing facilities to community based living, learning to use public transportation, ramps constructed to ensure access to community, participating in peer support groups or learning about work incentives and health care by receiving Social Security Benefits Planning services.

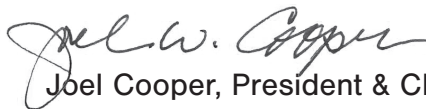
Our vision is a community that values disability as human diversity, free of attitudinal barriers where all people benefit with full access and inclusion. Last Fiscal Year, staff educated nearly 3,000 community members on themes of ableism, employment and disability disclosure, disability language and awareness, and ADA



Compliance. Additionally, we continue to enhance our connection to customers, donors, volunteers and community leaders and professionals through The LINK newsletter, Donor Impact Updates, The Disability Digest and daily Facebook posts. These publications and our online presence ensures everyone has access to disability related information that positively impacts their lives and the communities of Southwest Michigan.

To ensure our agency mission of connecting people with disabilities and their families to community supports while advocating social change continues to be present in all of the above examples, as well as in new initiatives, our '**Charting the Course**' will continue to build upon our relationships with legislators, local and state partners, funders and donors to ensure they know firsthand of customer experiences and learning from us the important value of everyone having opportunities to be included in their community.



  
Joel Cooper, President & CEO

# Success By the Numbers

## FINANCIAL SUMMARY

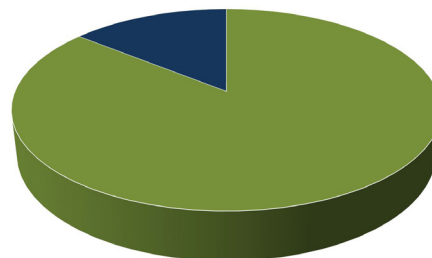
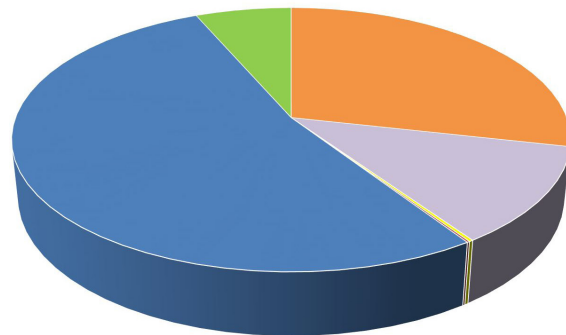
### REVENUE

Federal & State Grants	\$ 782,091	28.5%
Contributions	326,352	11.9%
Interest Income	5,653	0.2%
Donated Materials & Svcs.	3,722	0.1%
Program Service Fees	1,447,275	52.8%
Contract Services	178,335	6.5%
Other Revenue	190	<0.1%
<b>Total Revenue</b>	<b>\$2,743,618</b>	

### EXPENSES

Program Services	\$2,274,678	82.9%
Admin/Fund Dev.	376,234	13.7%
<b>Total Expenses</b>	<b>\$2,650,912</b>	

Beginning Assets	\$1,142,031
Ending Assets	\$1,234,737





## SERVICE SUMMARY

- ▶ **7,322** people served in **8** counties
- ▶ **5,860** Information & Referral requests answered
- ▶ **1,378** people with disabilities received Independent Living supports
- ▶ **753** youth with disabilities served
- ▶ **247** people received Social Security Benefits Counseling
- ▶ **16** Veterans with disabilities received Independent Living supports
- ▶ **29** ramps built
- ▶ **48** people with disabilities transitioned out of nursing facilities and into community-based living resulting in saving Michigan taxpayers over **\$3,600,000**
- ▶ **167** people with disabilities received transportation assistance
- ▶ **236** presentations in the community with **2,937** people participating
- ▶ **39** informational booths in the community





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